

ANGA COM 2025 | Axians In-Booth Theater

**SP/CGNAT: Automatisierte  
Unterstützung Ihrer Sicherheit  
in einer hybriden IT-Umgebung**

Ernst Hillkerus, Regional Manager DACH, A10



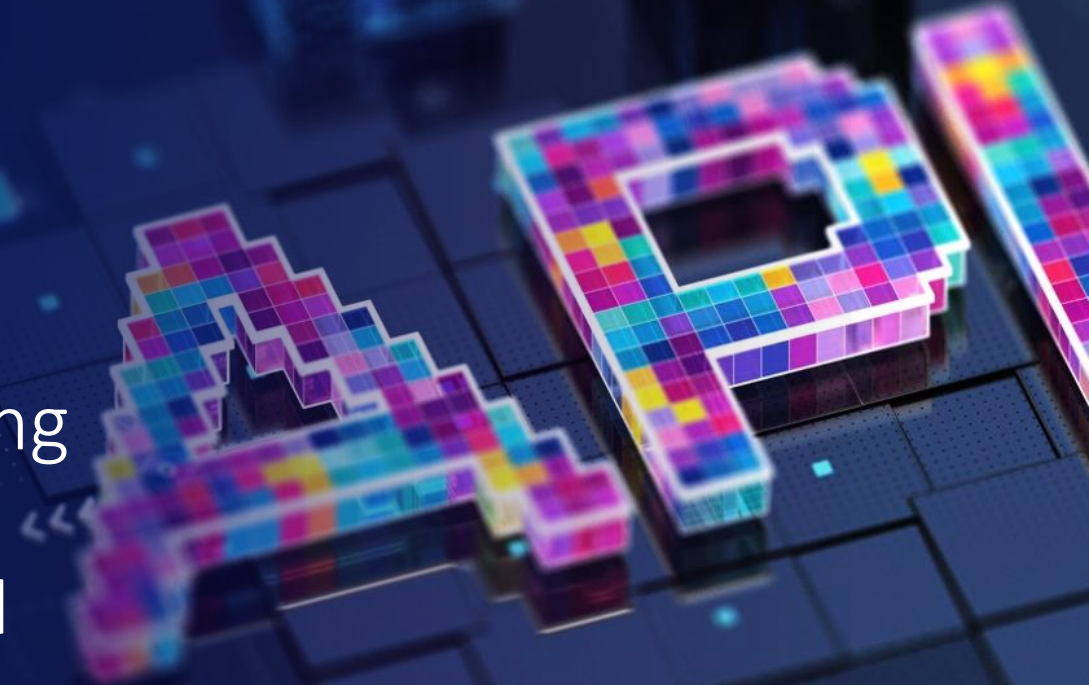
# A10

Always Secure. Always Available.

## ThreatX by A10 Networks: API and Application Protection

Automatisierte Unterstützung Ihrer  
Sicherheit in einer hybriden IT-Umgebung

Ernst Hillerkus - Country Manager DACH



# A10 Networks Inc.

- 21 Jahre: gegründet 2004, IPO 2014, NYSE: ATEN
- ACOS: “Advanced Core Operating System” = Shared-Memory OS
- Ca. 515 Mitarbeiter weltweit
- HQ: US: CA, San Jose, EMEA: UK, Bracknell, DACH: DE, München
- 100% Channel, Axians einer der ersten Partner in Deutschland
- Zielmärkte: Service Provider und Enterprise
- Focus: CGN, A10 Control und A10 Defend

# Unsere aktuelle Situation

- Die Bedrohungslage im Internet hat sich im Jahr 2025 weiter verschärft. Cyberangriffe sind schneller, gezielter und destruktiver geworden. Laut dem Bundesamt für Sicherheit in der Informationstechnik (BSI) bleibt die Cybersicherheitslage angespannt, insbesondere durch die Zunahme hochvoluminöser DDoS-Angriffe und raffinierter Ransomware-Kampagnen.
- Unternehmen stehen vor der Herausforderung, ihre Netzwerke und Daten effektiv schützen zu müssen.

# Introducing A10 Platform — Industry's Most Enhanced and Scalable Platform

A10 Control - AI-powered Analytics, Insights and **Automation**

## A10 Infrastructure

Application Intelligence and Monitoring Service

AI Inference and LLM  
Performance

Global Server  
Load Balancing

Preserving and Securing  
IPv4 and IPv6 Addresses

Stateful Firewall

SSL Offload, Caching  
and Compression

Secure and  
Scalable DNS

## A10 Defend

Threat Intelligence and Monitoring Service

Protection from AI-related Threats

Bot Protection

API Protection

DDoS Protection

Web App Firewall

AI-ready Operating System

# Powering the Biggest Brands

verizon<sup>✓</sup>

 DELTA DENTAL<sup>®</sup>

LY

Magnite

T-Mobile<sup>®</sup>

IBM

SAMSUNG

 Microsoft

KDDI

 XBOX

  
COMCAST

LUCASFILM  
Ltd

 LG U<sup>+</sup>

HCA<sup>+</sup>  
Healthcare<sup>®</sup>

  
SUBARU

  
CAESARS  
ENTERTAINMENT<sup>®</sup>

Morgan Stanley

 SoftBank

NTT DATA

syniverse<sup>®</sup>

UNIVERSITY  
OF  
CALIFORNIA

Charter  
COMMUNICATIONS

kt

 SK telecom



stc

Türk Telekom 

Canada<sup>™</sup>

T2<sup>™</sup>  
TAKE TWO  
INTERACTIVE

Digicel

 TURKCELL



  
CISCO

7-ELEVEN<sup>®</sup>

# Software Consumption Choice



## *APPLIANCE*

Guaranteed  
Performance  
SW & HW Support



## *VIRTUAL*

Instance Isolation  
SW Support



## *BARE METAL*

e.g. Dell  
SW Support



## *CLOUD INSTANCES*

Flexibility  
worldwide  
SW Support



## *CONTAINERS*

Cloud native  
SW Support



OPEN API

# Cybersecurity Solutions (A10 Defend)

## Threat Prevention



## Threat Detection



## Threat Mitigation



Need

Lack of information of new threats results in false negatives

Lack of AI to detect threats, results in high rate of human error

Multiple vendor solutions lack integration and provide incomplete security

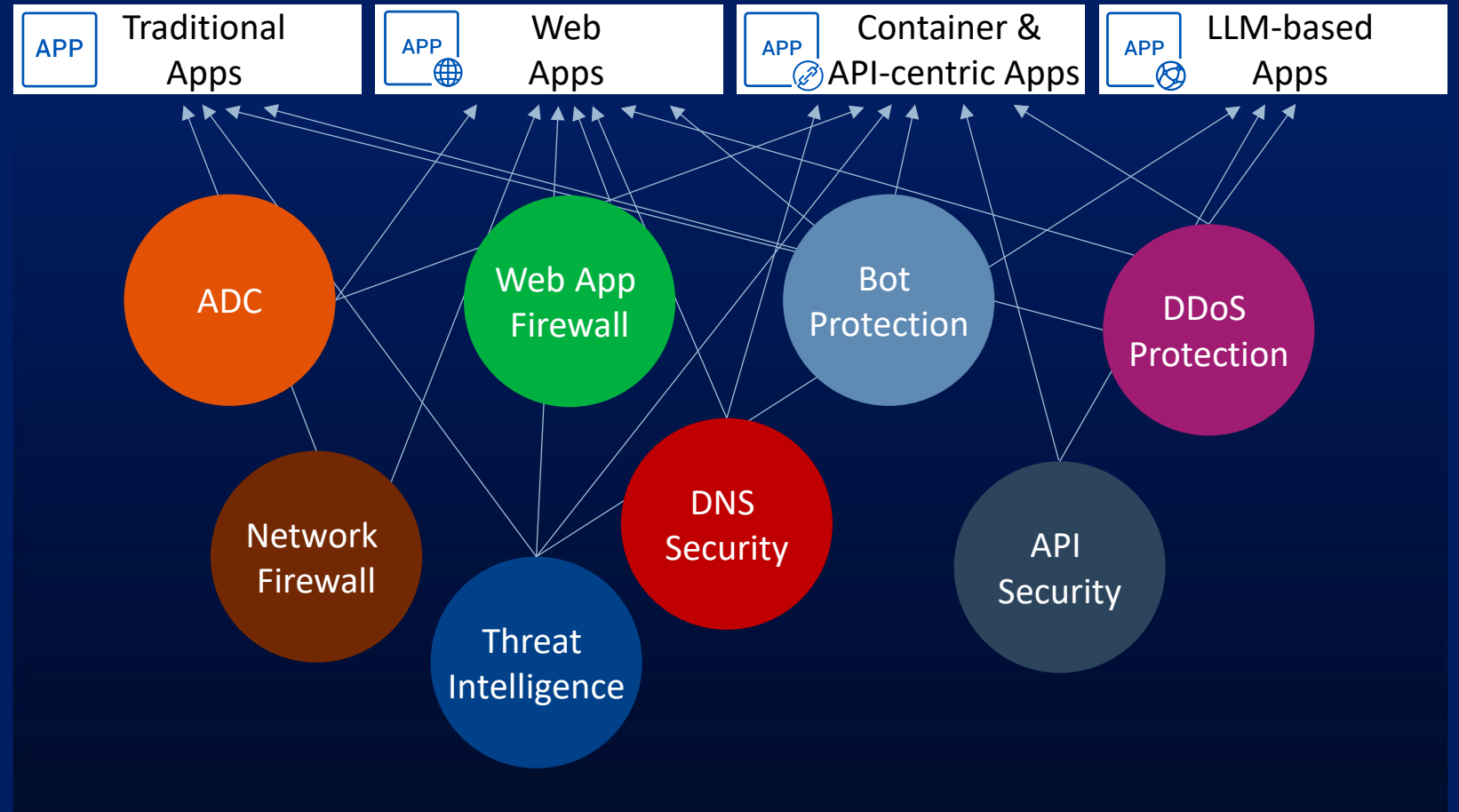
Solution

Information of new threats allow enterprises to react faster and reduce failure rates

AI helps improve efficacy and timely detection of DDoS and application-layer attacks

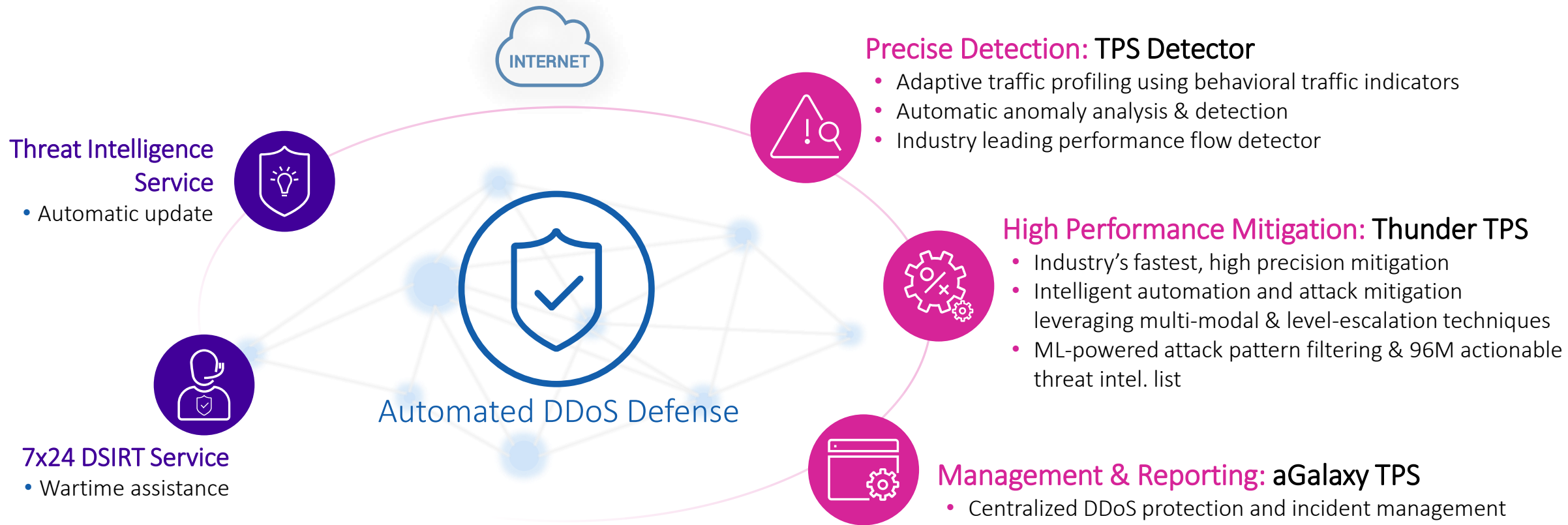
Best of breed solutions integrated with common management provides complete security

# As Your Apps are Evolving, IT is Increasingly Chaotic



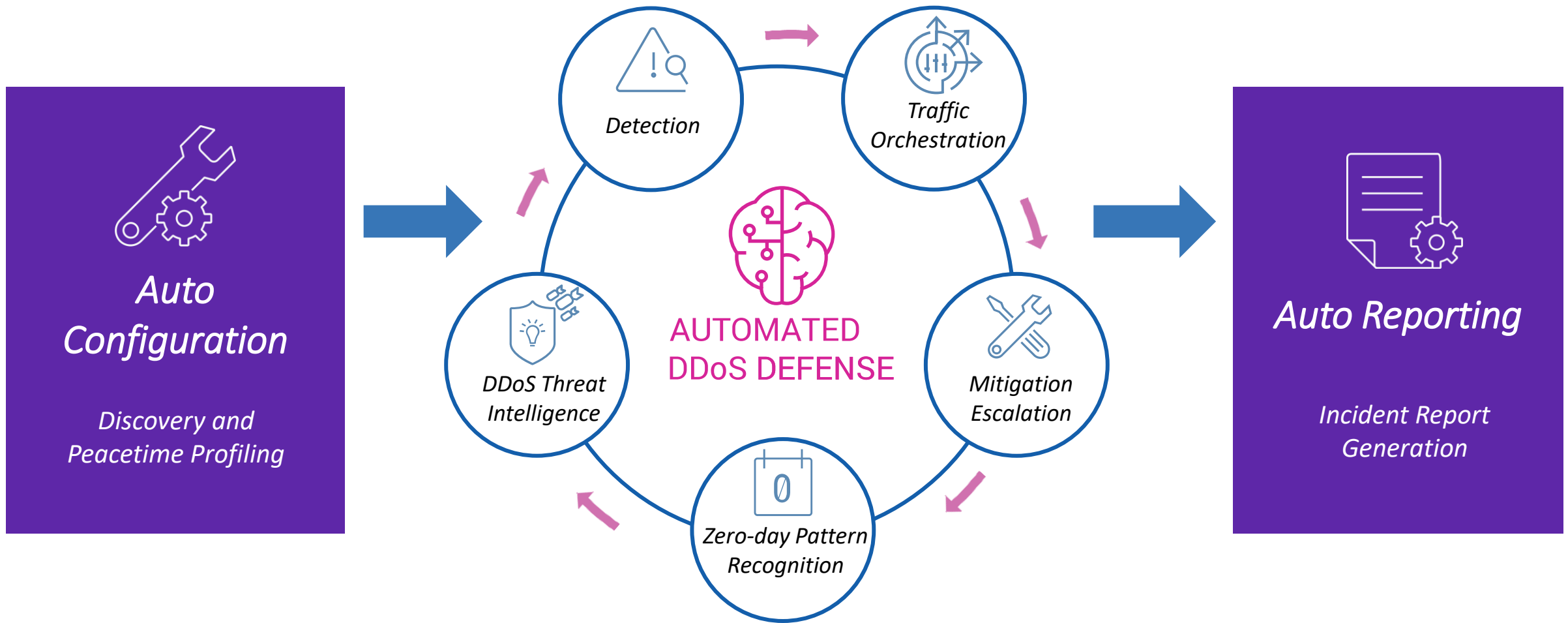
- Lack integration
- Multiple management interfaces
- Provide limited visibility
- Result in higher cybersecurity risk

# A10 DDoS Protection Solution



Services, Infrastructures, Data Centers, Corporates, Web e.tc.

# Intelligent Automation Across the Full Protection Cycle



Before

During the Attack

After

# What Your Ideal Solution Should Look Like



Platform-centric  
Approach To Simplify  
and Modernize Your IT



Best of Breed Solutions  
Integrated to  
Reduce Your  
Cybersecurity Risk



AI-powered Solution  
that Improves Efficacy  
and Scalability

# Integration of Best of Breed helps Prevent, Detect and Mitigate Cyberthreats

Proactive security identifies threats before they happen



Top Performance

Best of breed provide complete security from application, AI and Infrastructure-level threats



Integrated Security

Simplifies infrastructure with flexible licensing and centralized management



Simple Operations

Fast recovery after an attack with live support from experienced security professionals



Customer Support

**A10**

The logo for A10, consisting of the letters 'A10' in a bold, white, sans-serif font.

Always Secure. Always Available.

Thank You

The background of the slide is a dark blue night cityscape. Numerous vertical lines of light, primarily in shades of blue and purple, rise from the city buildings and streets, creating a digital or data-like effect. The lines vary in length and intensity, some ending in small glowing dots. The overall atmosphere is futuristic and high-tech.

**Vielen Dank  
für Ihren Besuch!**

**Wie hat Ihnen der  
Vortrag gefallen?**

Titel: SP/CGNAT Referent: Ernst  
Hillerkus, A10



**Jetzt abstimmen**