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# VINCI Energies' quantum computing journey

Phil Arnold, VINCI Energies, on behalf  
of the team

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Hannover Messe | April 2025

# Motivation | Vision

What a quantum computer is (not)

Our first quantum computing PoC: risks and benefits

# Quantum Technology Domains



## Quantum Sensing<sup>1</sup>

- Quantum gravimeters



## Quantum Communication

- Build and run high performance compute centers



## Quantum Computing<sup>0</sup>

- Build and run high performance compute centers
- **Computational bottlenecks** (comb opt; ML / DL)

**Hybrid**  
(CPU/GPU/TPU & QPU)

Pictures taken from here.

0: Currently only NISQ devices available

1: There might be a huge difference when comparing performance in lab VS real-world ATM!

# Motivation

Combinatorial Optimization Space



## Examples

Logistics, supply chain optimization, flight gate assignment, allocate jobs, optimal way to deliver packages, optimal object placement

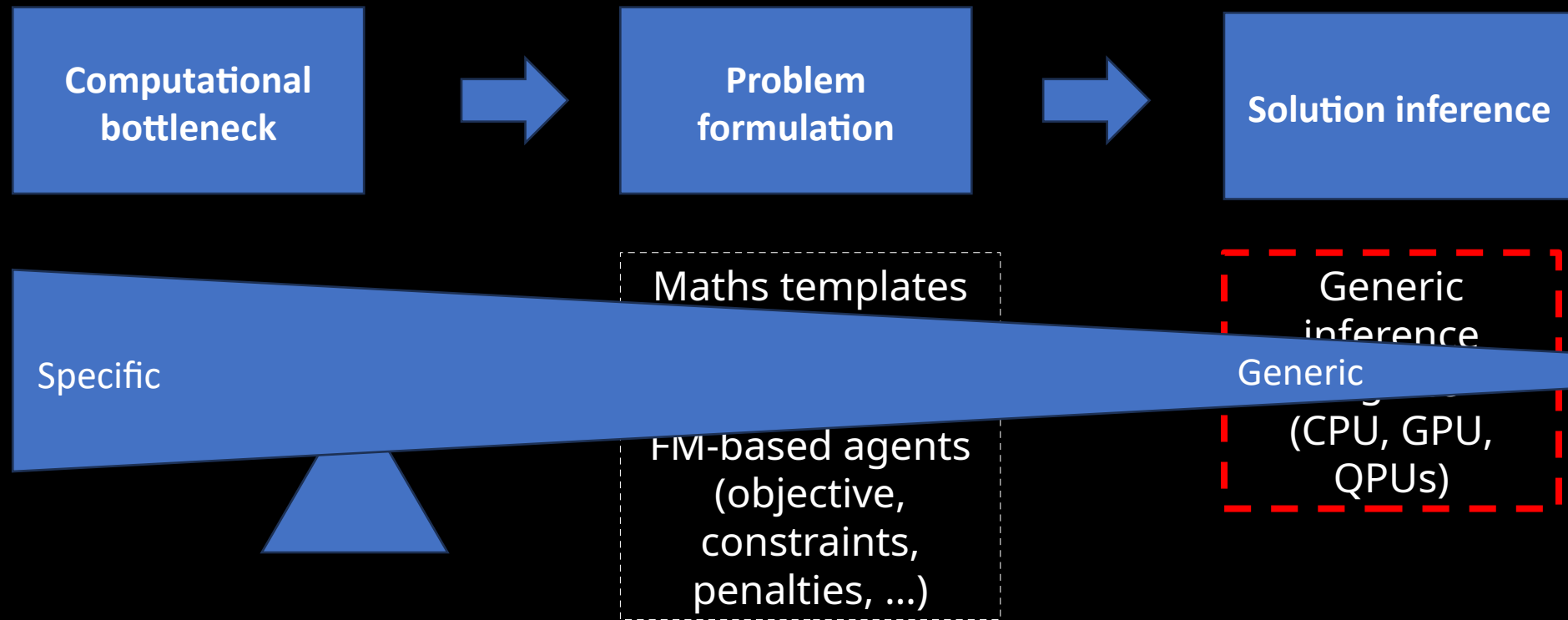
## Challenges

Local properties not useful, discrete search space, non-convexity, complex constraints, NP hard, solution representation



# Vision

Combinatorial Optimization Space



# What is quantum computing (not)?

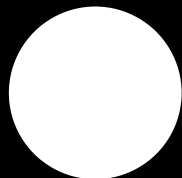
Conventional and quantum computers are based **on completely**  
**different principles**

BUT

They have the **same computability**.



OR



Either ... or



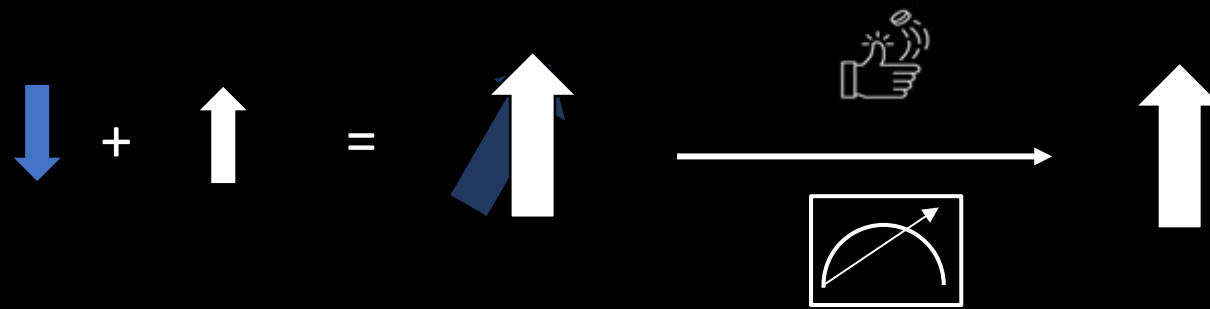
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Both  
(Superposition)

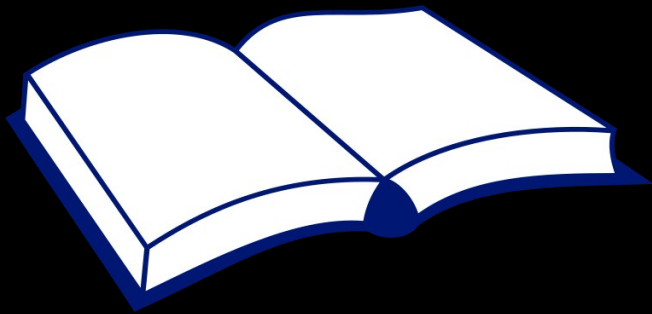


(Almost) any measurement results in information loss<sup>1</sup>



# Entanglement

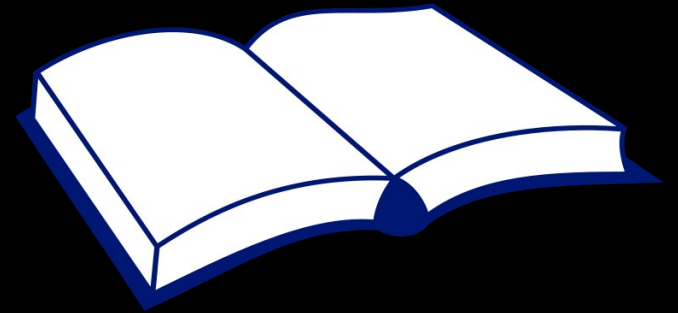
Lord of the rings trilogy VS quantum lord of the rings trilogy



1



2



3

Combine the best of the two worlds  
—  
hybrid computing

What might quantum computers be bad | good at?

What are conventional computers good | bad at?

# qcPoC: HVAC network generation



Stéphane Maviel, Cédric Lejay, Théo Delobelle, Simon Hofstetter, Andreas Hempel,  
Sascha Baecker, Reinhard Schlemmer, Thorsten Haeberlin et al



Donya Hardan, Renu Ann Joseph, Robby Toole, Damir Bogdan et al

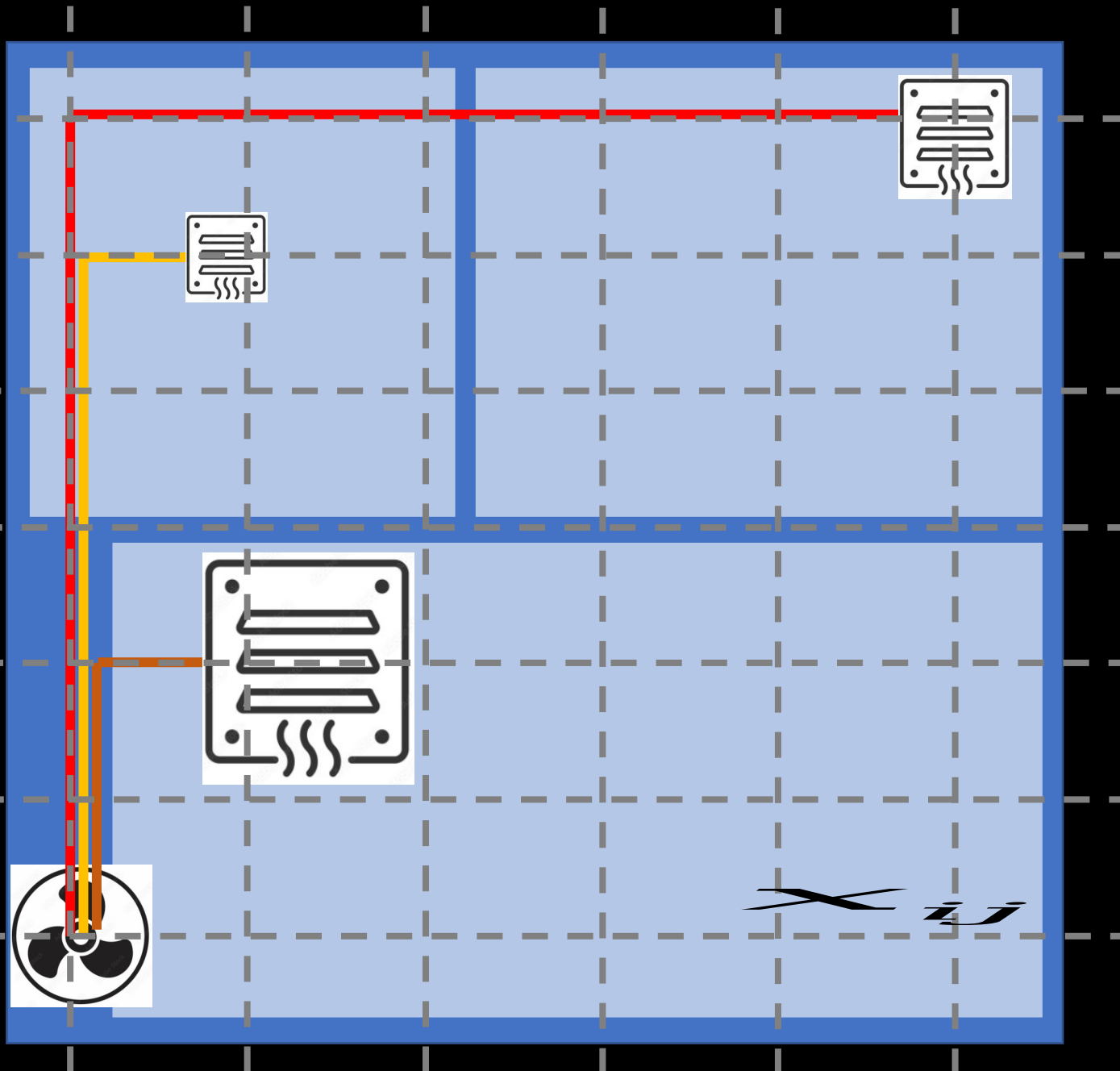


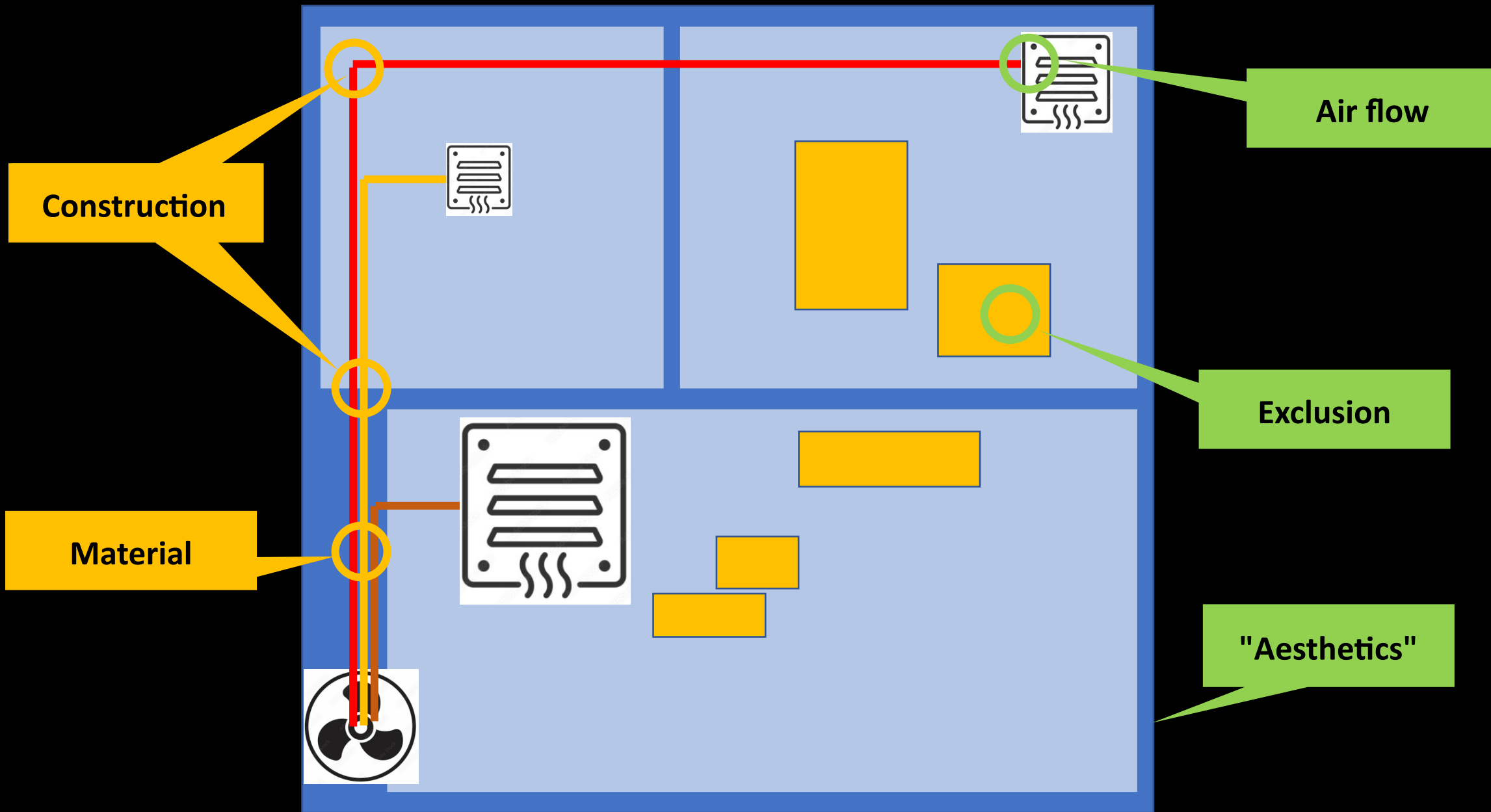
Austin Roberts, Jeffrey Fogel, Logan Lim, Victoria Goliber, Irwan Owen et al

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# Mathematical Formulation(s)

Minimize an **objective**

subject to **constraints**

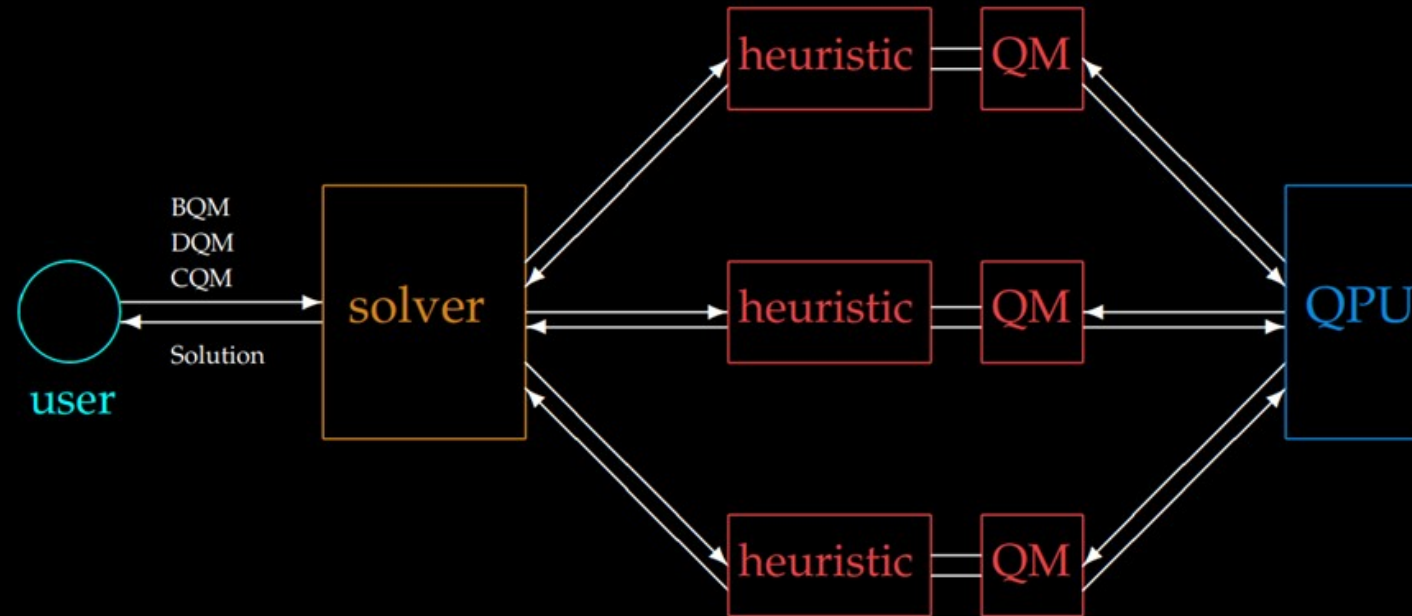


# Problem size

HVAC System <sup>1</sup> [Name]	# Variables [in 1,000s]	# Constraints [in 1,000s]
Return CTA	19	5
Return CTA2	27	6
Return CTA3	29	8
Blow CTA	40	9
Blow CTA2	45	10
Blow CTA3	46	11
Blow CTA4	56	15



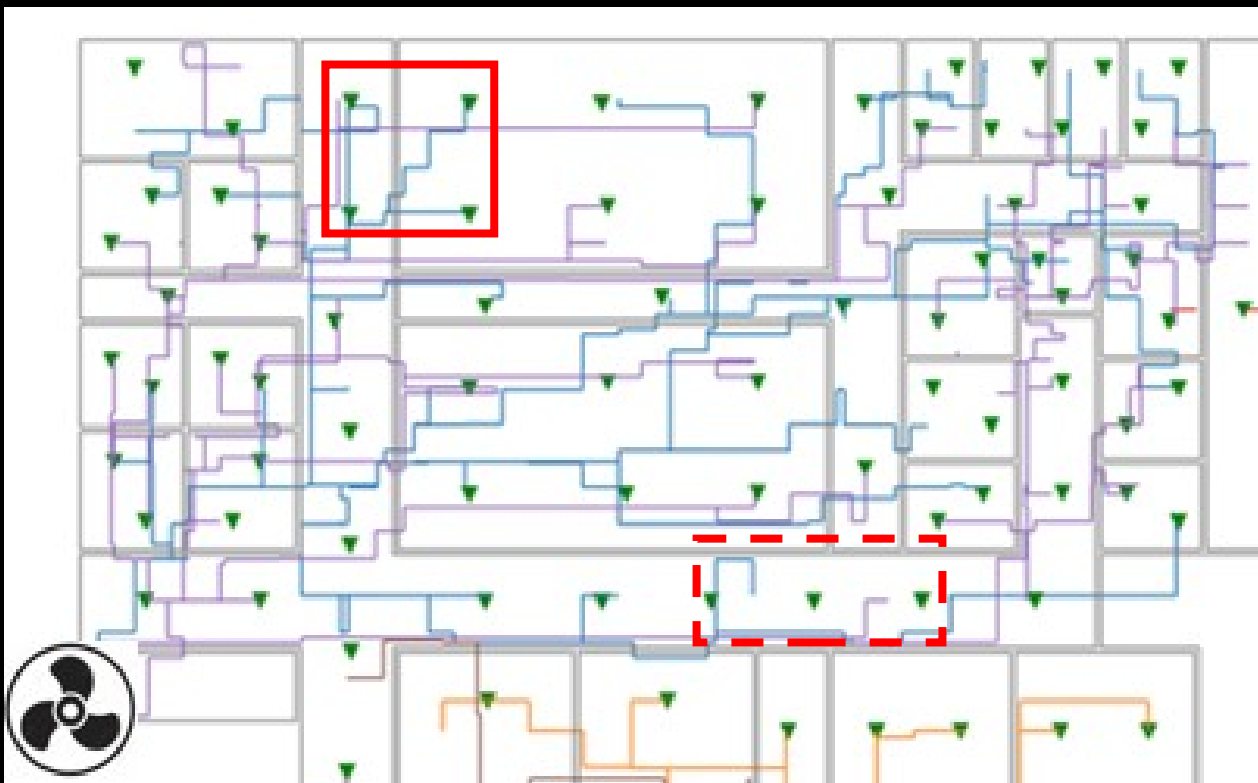
# D-Wave's latest hybrid solvers



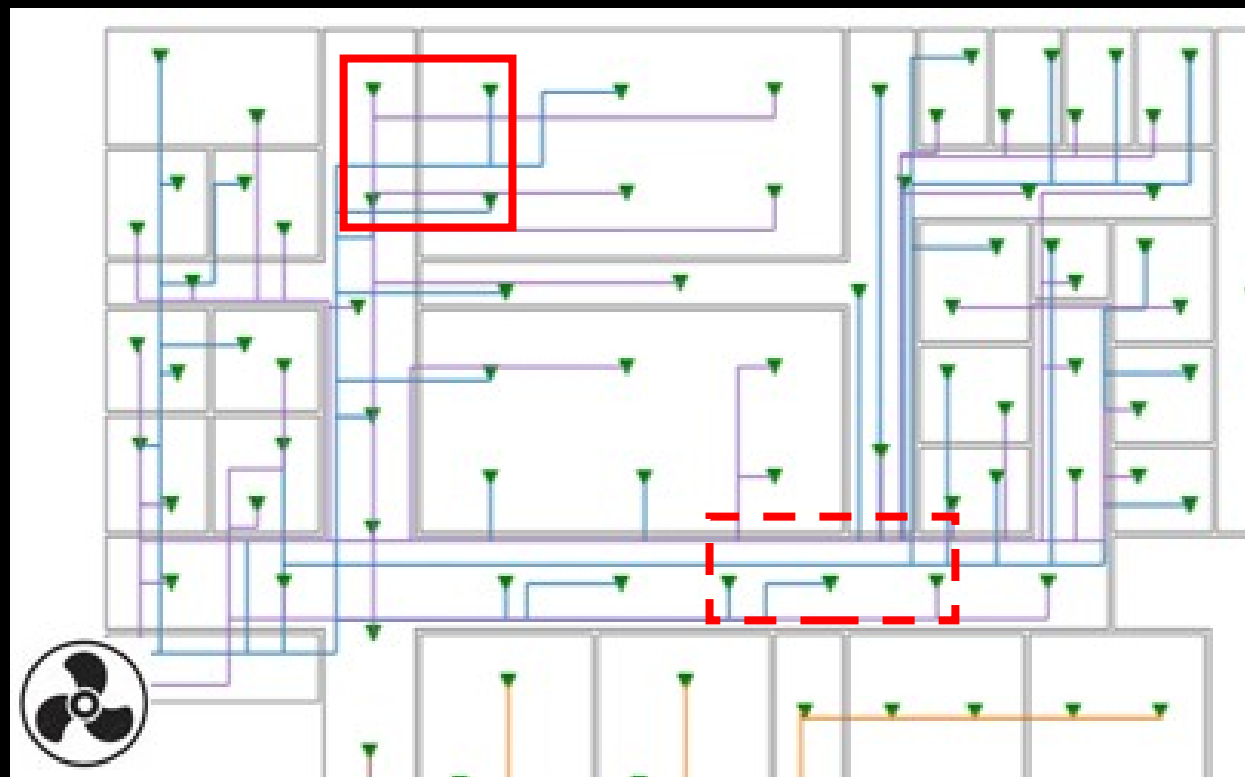




**Baseline solution**

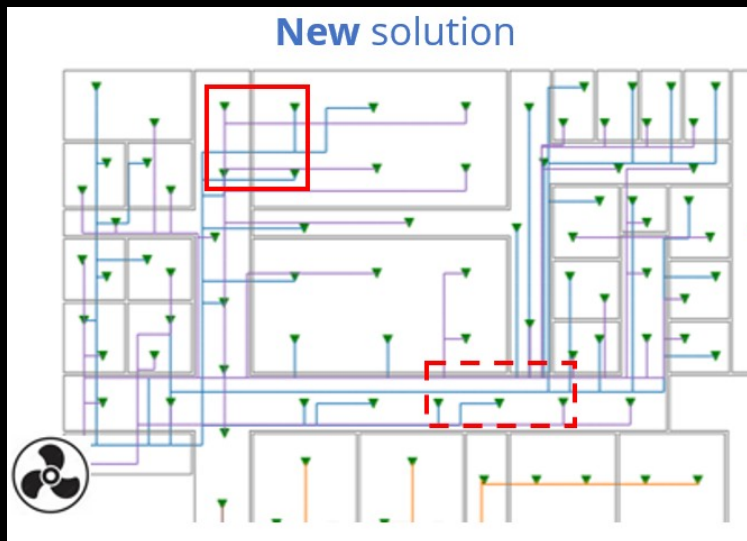
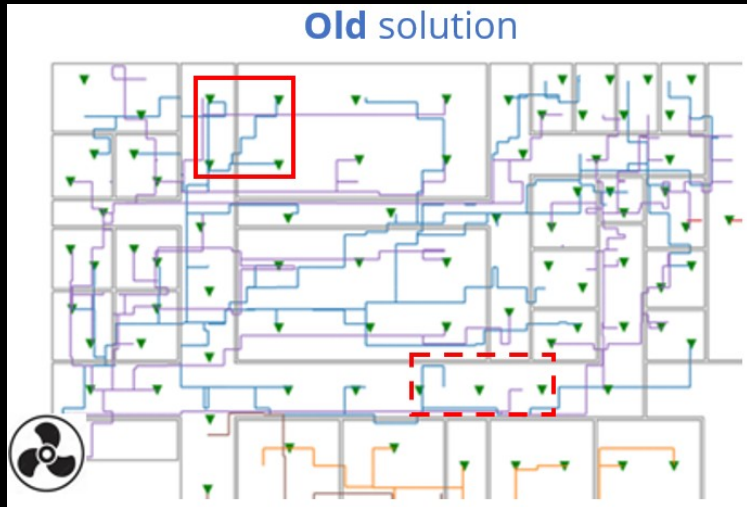


**New solution**



Assessment of quality by HVAC SMEs (subjective judgment)

# Quantitative<sup>0</sup> Results



The new solutions are **more optimal** based on:

- Material cost: length, volume, number of Ts and elbows, ...
- Construction cost + Aesthetics : number of room crossings, ...

The new approach

- Finds solution **much more quickly**<sup>1</sup>
- Is **much more scalable**<sup>1</sup>

We have not (yet)

- Disentangled performance improvements: **Formulation VS D-Wave's hybrid solvers** (heuristics VS quantum annealing part<sup>2</sup>)

0: We have proper estimates [%], but I'm not allowed to show them.

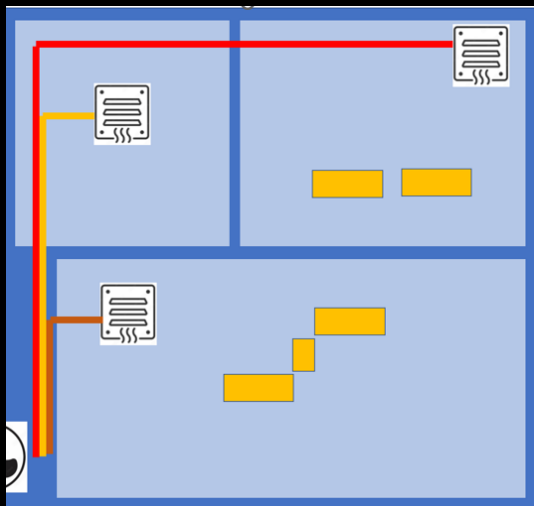
1: Compared to vanilla MIP (Mixed Integer Programs) solvers (CQM formulation) and tools in production.

2: For example, we did not investigate hybrid acceleration as described in D-Wave's whitepaper "Hybrid Solvers for Quadratic Optimization" (link)

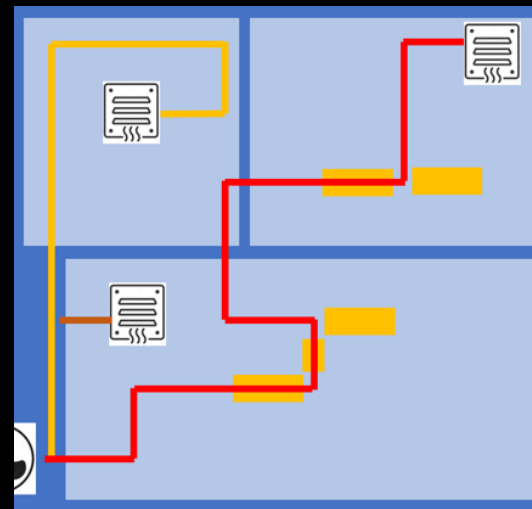
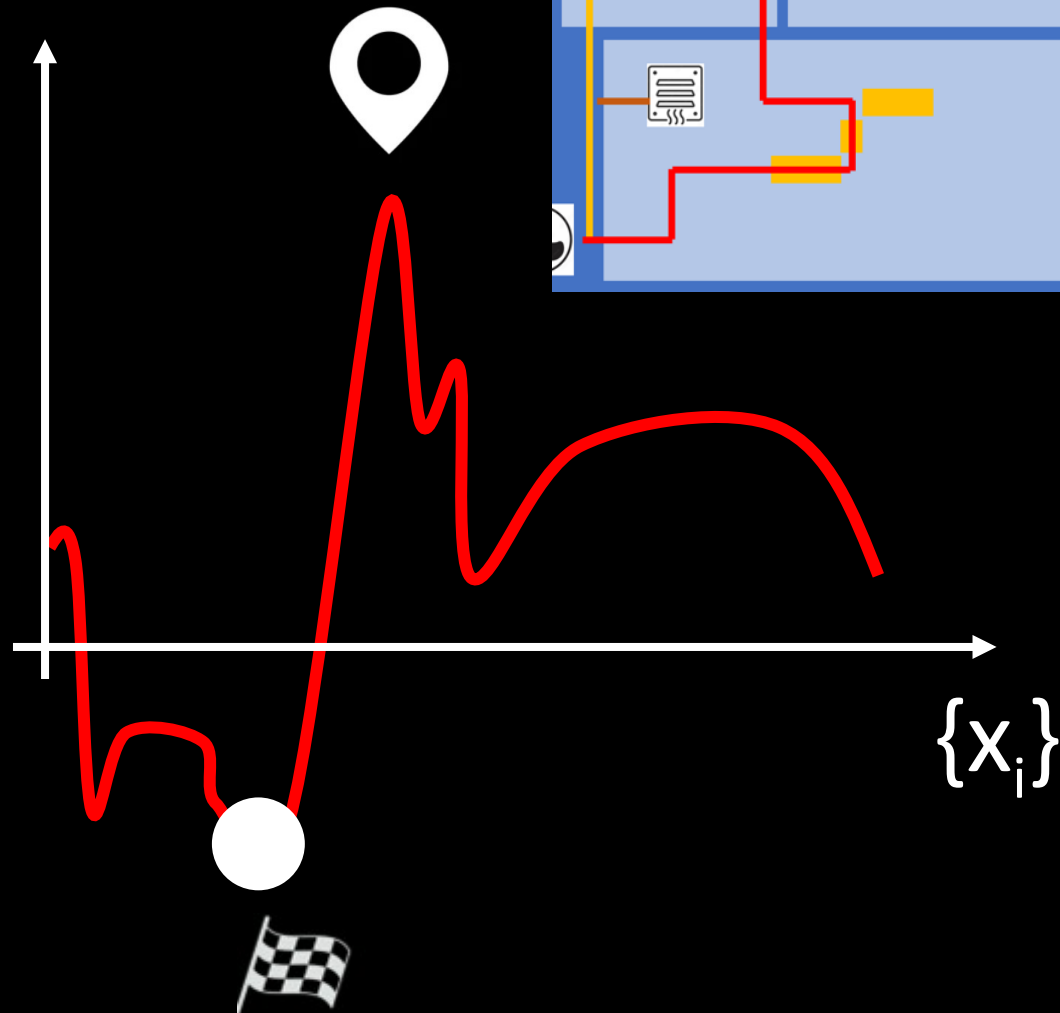
Last but not least ...

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Why might quantum computing be beneficial for (certain) combinatorial optimization problems?



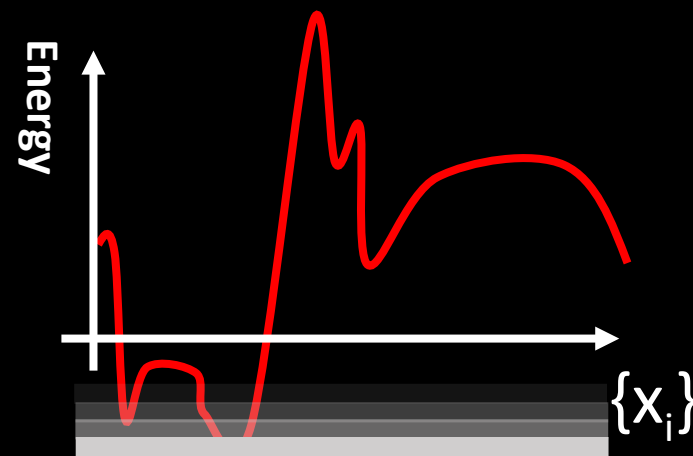
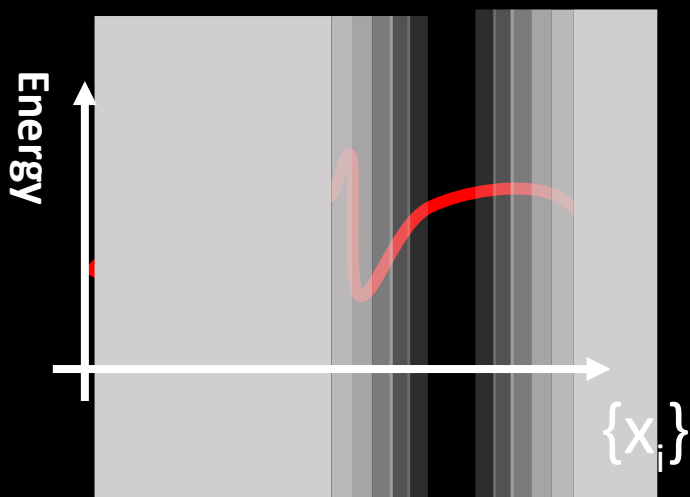
Energy



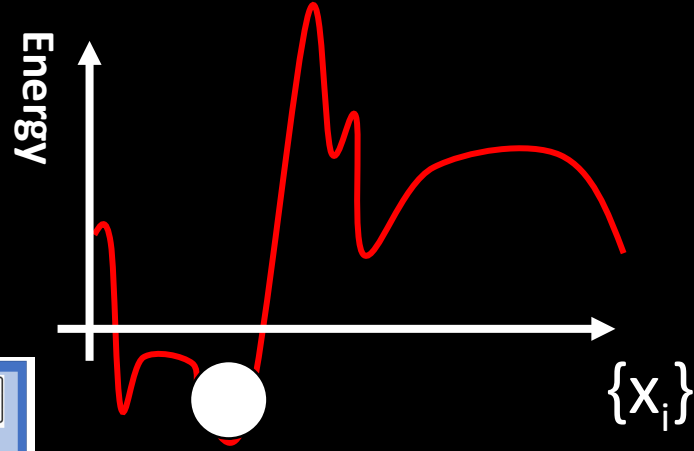
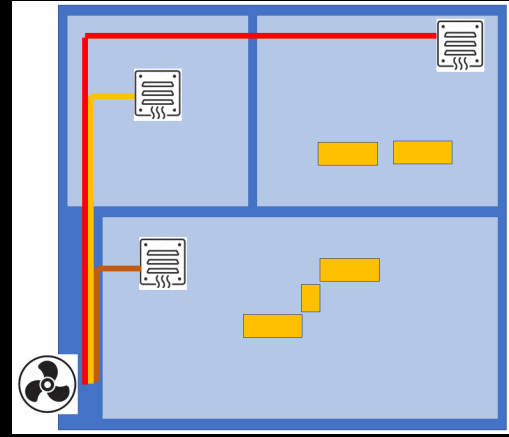
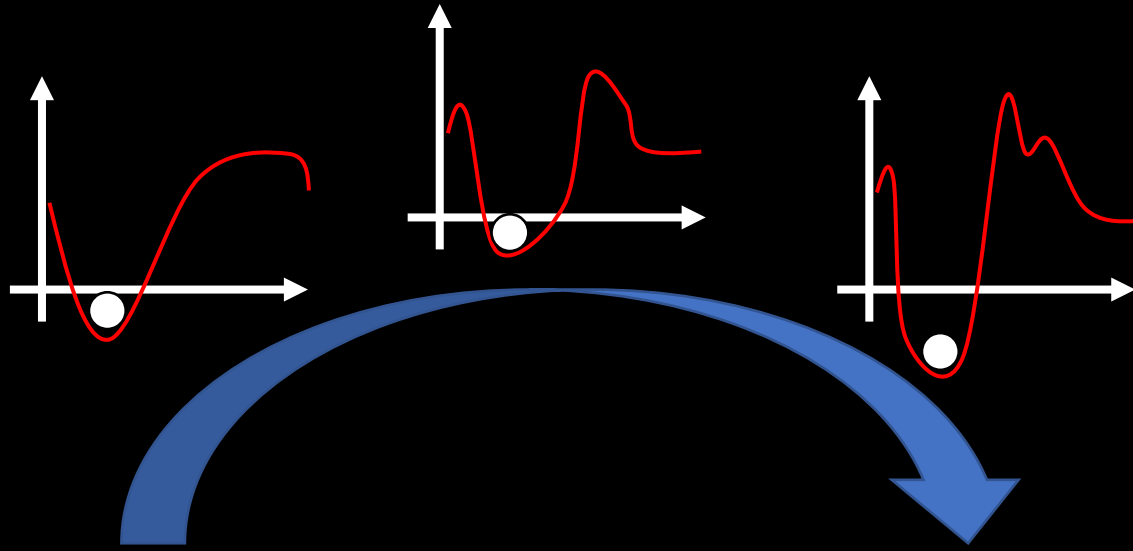
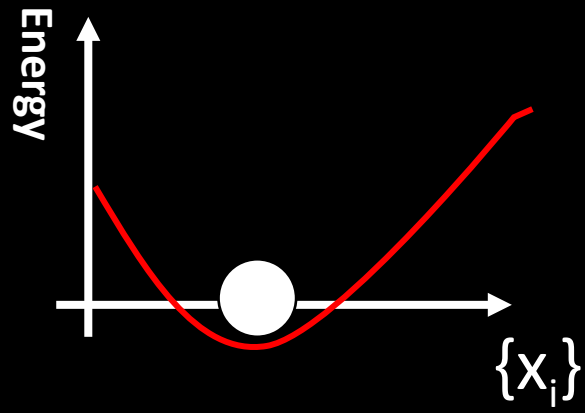


CPU, GPU

AQC | QA



Under **certain assumptions** and  
given **certain conditions** (problem dependent) we can  
get a pretty good bird's eye view on the problem



Thank you!

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Questions?

Thank you ...

Questions?



Thank you ...

Questions?

# Quantum Mechanics

Conventional and quantum computers are based **on completely different principles** (Boolean logic VS quantum mechanics)

# Problem Description

NOTE: HVAC network generation was selected as this is a **challenging computational bottleneck** for VINCI Construction and, at the same time, allows the generation of insights for strategic adjustments.

- **Context**

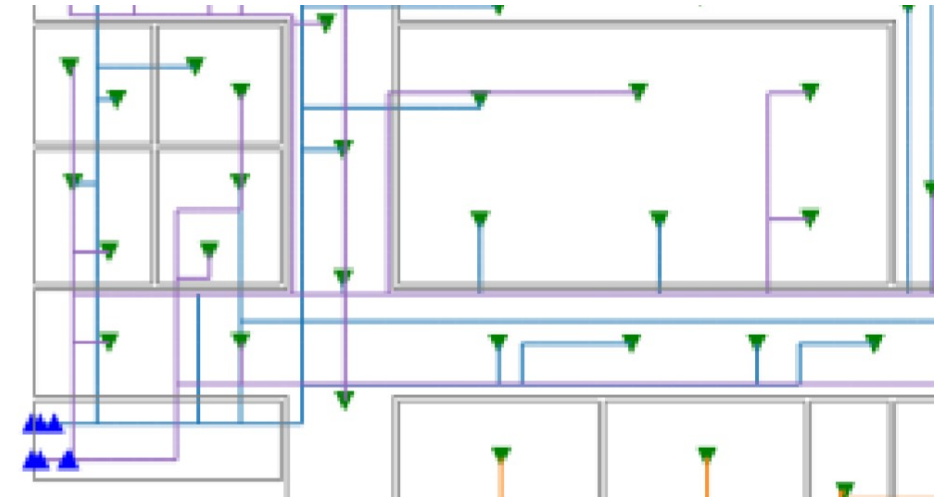
- We need to build an HVAC system in a new building.
- We need to choose where to build ducts.

- **Goal**

- Find the lowest-cost network that provides the required airflow to each room.

- **How?**

- Choose where to place ducts from a large set of options.
- Choose the size of each duct.



# Optimize problem formulation for quantum annealing and D-Wave hybrid solvers

## Quadratic expressions

Allows for more complexity and expressiveness through interactions

## Binary and discrete variables

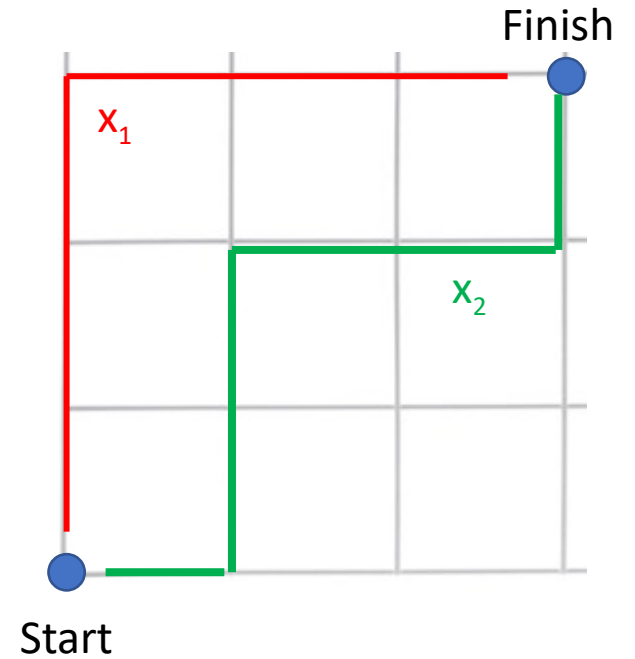
Many decision-based problems live in this domain

## Challenging

Most solvers struggle with quadratics and binary/discrete problems

May depend on the scale of the problem & formulation

$$\min_{\mathbf{x}} \sum c_i x_i - \sum c_{ij} x_i x_j$$



Pick shortest path from start to finish from collection of paths {x1, x2}.

$$x_i \in \{0, 1\}$$

$$x_1 + x_2 \leq 1 : \text{constraint}$$

$$\propto x_1 \cdot x_2 : \text{penalty}$$

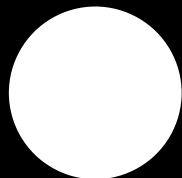
Slide and figures from qcPoC presentation (VE, D-Wave, QuantumBasel) – modified by Phil Arnold

Note: see list of QUBO formulations [here](#)

Note: example is for explanation only! It does not make sense to implement it in this way!



OR



Either ... or



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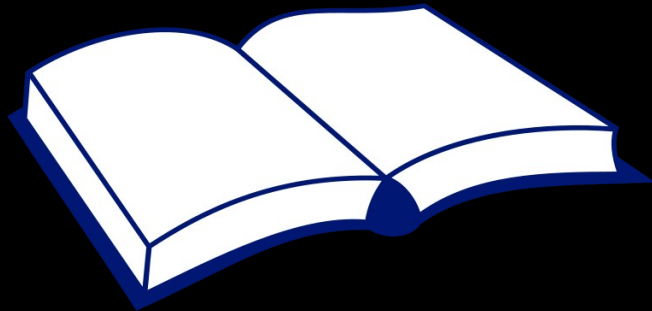
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(Superposition)

# Entanglement

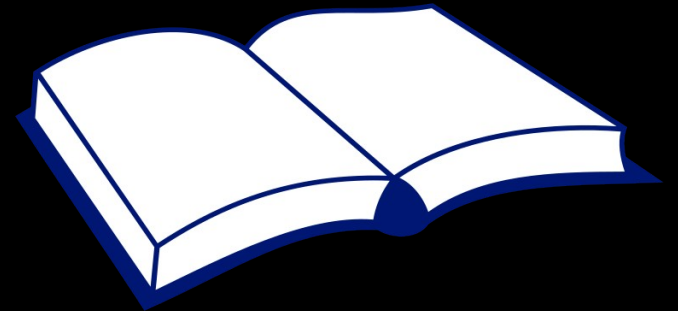
Lord of the rings VS quantum lord of the rings



1



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983

Multiplication: Easy

12,137,101

Factorization: Hard(?)

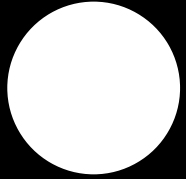
# What a quantum computer is (not)

Conventional and quantum computers are based **on completely different principles** (Boolean logic  
VS QMs)

They have the **same computability but different strengths and weaknesses**

Future of computing is most likely conventional or **hybrid**





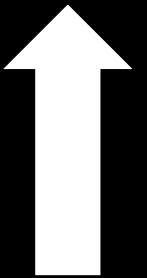
Classical bit in one  
of two states



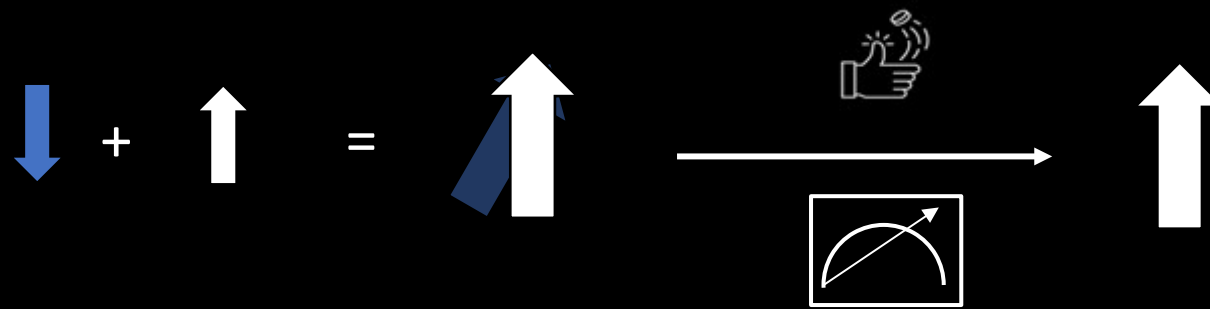
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Quantum bit in  
superposition



(Almost) any measurement results in information loss<sup>1</sup>