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EWE TEL Selects Infinera for Network in Germany

Service Provider Chooses Digital Optical Networks to Accommodate Rapid Growth

Sunnyvale, CA and Cologne, Germany, June 25, 2007 – German service provider EWE TEL has selected Infinera as the optical backbone for EWE TEL's network.

Located in Oldenburg, EWE TEL is one of Germany's leading regional telecom operators and provides services including high-speed Internet access, voice services, wireless, and enterprise data to more than 300,000 customers in northern Germany. The company was founded in 1996 as a subsidiary of EWE Aktiengesellschaft, which ranks among Germany's major energy companies. EWE TEL uses its own telecommunications network, which spans approximately 25,000 kilometers, to provide its services to customers in more than 350 cities and municipalities in the federal states of Lower Saxony and Brandenburg and in the city state of Bremen. Key components of the telecommunications business are conventional telephone services, mobile communication, Internet services, and custom solutions for business customers.

The European systems integrations partner AXIANS, represented in Germany by NK Networks & Services, introduced the Infinera Digital Optical Networks solution to the North German full-line provider EWE TEL in 2005. After intense evaluation, EWE TEL selected Infinera's Digital Optical Networks architecture to provision services quickly and cost-effectively as network demands grow and evolve. With high-speed Internet traffic growing significantly, EWE TEL needs the flexibility to react to sudden customer demands. The advanced features and functionality of the Infinera DTN platform also makes it economic for EWE TEL to deploy Infinera in many cities in its network, bringing the advantages of integrated bandwidth management and GMPLS network intelligence to EWE TEL's entire network.

"We selected Infinera because we see that Infinera's photonic integration gives us the most flexibility to react to customer demands within our region and operate cost optimal optical networks. NK Networks & Services – our long-experienced system integrator – helped us deploy and integrate the Infinera platform within our network", said Dr. Manfred Burke, Head of Development Department at EWE TEL.

"We are very pleased to be working with EWE TEL as one of our newest customers in Europe," said Infinera co-founder and CEO Jagdeep Singh. "We believe that the Infinera solution is a great fit for fast-growing service providers like EWE TEL who are at the leading edge of new Internet services deployments and who focus on delivering cost-effective and highly reliable services to their customers."

With total capacity of 800 Gb/s and fast, simple service turn-up thanks to its digital architecture, the Infinera DTN is designed to meet the needs of high-bandwidth networks and fast-growing networks. The Infinera DTN is architected to combine high-capacity transport, fully reconfigurable switching, and GMPLS service intelligence in one platform.



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About Infinera

Infinera provides Digital Optical Networking systems (the DTN System) to telecommunications carriers, cable operators and other service providers worldwide. Infinera's large-scale photonic integrated circuit (PIC) incorporates 100 Gigabits per second of transmit and receive capacity and the functionality of more than 60 discrete optical components into a pair of indium phosphide chips. Infinera's DTN system and PIC technology are designed to provide optical networks that provide operating simplicity, enhanced revenue generation, faster time-to-service and capital cost savings. For more information, please visit www.infinera.com.

About NK Networks & Services

Under the global brand AXIANS of VINCI Energies, NK Networks & Services focuses on designing, delivering and maintaining next-generation networking technology that helps customers extend and maintain their competitive momentum. The solution portfolio includes Optical Transmission, IP Service Infrastructure, IP Services, Network Protection, and Professional Services as well as Network Management and Application Acceleration for enterprise customers, carriers and service providers.

NK Networks & Services employs 150 people in Germany and offers a German-wide service network. Companies across a wide range of industries are clients, including banks, insurance companies, utility companies, carriers, ISTs, mobiles, transportation companies, the public sector and universities. Among others Munich and Frankfurt airports, the German parliament, EWE Tel, QSC, Freenet and Tiscali favour networks designed by AXIANS. More information under www.axians.com.

This press release contains certain forward-looking statements based on current expectations, forecasts and assumptions that involve risks and uncertainties, as well as assumptions that if they do not fully materialize or prove incorrect, could cause our results to differ materially from those expressed or implied by such forward-looking statements. Such forward-looking statements include statements regarding our expectations, beliefs, intentions or strategies



regarding the future such as statements regarding our product's ability to enhance revenue generation, provide faster time-to-service and capital cost savings, and to allow our customers to manage their network more quickly and more cost-effectively; and other statements that can be identified by forward-looking words such as "anticipated," "believed," "could," "estimate," "expect," "intend," "may," "should," "will," and "would" or similar words. The risks and uncertainties that could cause our results to differ materially from those expressed or implied by such forward-looking statements include aggressive business tactics by our competitors, our dependence on a single product, our ability to protect our intellectual property, claims by others that we infringe their intellectual property, our manufacturing process is very complex, product performance problems we may encounter, our dependence on sole or limited source suppliers, our ability to respond to rapid technological changes, our ability to maintain effective internal controls, the ability of our contract manufacturers to perform as we expect, general political, economic and market conditions and events, including war, conflict or acts of terrorism; and other risks and uncertainties described more fully in our public announcements, reports to stockholders and other documents filed with or furnished to the Securities and Exchange Commission. These statements are based on information available to us as of the date hereof and we assume no obligation to update the forward-looking statements included in this press release, whether as a result of new information, future events or otherwise.

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